

司  国泰君安证券股份有限公司
D. GUOTAI JUNAN SECURITIES CO., LTD



ZHONGJI INNOLIGHT CO.,Ltd

300308

713,165,136.00

2005 6 27

0535-8573360

0535-8573360

10GSFP+ 25GSFP28 40QSFP+ 100QSFP28 100GSingleLambda
200QSFP 400GOSFP 400QSFP-DD CFP2DCO/OSFPDCO/QSFP-DDDCO
100G/400G

5G

1

| | | | |
|---------------------|-----|---|--------------------|
| | | 2011 | |
| (COB,chip-on-board) | | 2011 | 40G/100G/400G/800G |
| | | 2011 | 40G/100G/400G/800G |
| | COB | 2014 COB | 100G/400G/800G |
| PAM4 | | 2017 4x100GPAM4 4x100GPAM4 400G/800G | 400G/800G |
| | | 2018 200G/400GPAM4 5G 5G | 200G/400G 5G |

2

| | 2020 | | 2019 | | 2018 | | 2017 | |
|--|------|---|------|---|------|---|------|---|
| | 1-9 | % | | % | | % | | % |
| | | | | | | | | |

| | 2020 1-9 | | 2019 | | 2018 | | 2017 | |
|--|------------------|---------------|------------------|---------------|------------------|---------------|------------------|---------------|
| | | % | | % | | % | | % |
| | 580.27 | 1.95 | 8,336.36 | 18.70 | 3,010.44 | 8.87 | - | 0.00 |
| | 29,224.40 | 98.05 | 36,235.31 | 81.30 | 30,947.28 | 91.13 | 12,930.50 | 100.00 |
| | 29,804.67 | 100.00 | 44,571.67 | 100.00 | 33,957.72 | 100.00 | 12,930.50 | 100.00 |

| | 2020 1-9 | 2019 | 2018 | 2017 |
|--|--------------|--------------|--------------|--------------|
| | 29,804.67 | 44,576.67 | 33,957.72 | 12,930.50 |
| | 520,478.56 | 475,767.70 | 515,631.42 | 235,708.35 |
| | 5.73% | 9.37% | 6.59% | 5.49% |

| | 2020 | 1-9 | 2019 | 2018 | 2017 |
|--|-------------|------------|-------------|-------------|-------------|
| | | -13,635.11 | 56,945.77 | 66,001.35 | 4,235.71 |
| | | -59,844.58 | -193,937.01 | - | |

| | 2020 9 30 /2020 1-9 | 2019 12 31 /2019 | 2018 12 31 /2018 | 2017 12 31 /2017 |
|--|---------------------------|------------------------|------------------------|------------------------|
| | 41.83% | 33.98% | 40.89% | 48.71% |
| | 4.83 | 4.77 | 5.51 | 4.35 |
| | 1.61 | 1.44 | 1.76 | 1.64 |
| | -0.19 | 0.80 | 1.39 | 0.09 |
| | 0.15 | 0.27 | 0.29 | 1.83 |
| | 5.73% | 9.37% | 6.59% | 5.49% |

$$\begin{aligned}
 & \frac{\text{2020 9 30}}{\text{2020 1-9}} - \frac{\text{2019 12 31}}{\text{2019}} \times 100\% \\
 & \frac{\text{2018 12 31}}{\text{2018}} \times 100\% \\
 & \frac{\text{2017 12 31}}{\text{2017}} \\
 & = \frac{\text{2020 9 30}}{\text{2020 1-9}} + \frac{\text{2019 12 31}}{\text{2019}} - \frac{\text{2018 12 31}}{\text{2018}} - \frac{\text{2017 12 31}}{\text{2017}}
 \end{aligned}$$

4

9

2010

| | | | / | |
|--|----------|--------|------|------|
| | 2020 1-9 | 8.31% | 0.84 | 0.84 |
| | 2019 | 8.29% | 0.73 | 0.73 |
| | 2018 | 14.32% | 1.36 | 1.33 |
| | 2017 | 7.96% | 0.50 | 0.50 |
| | 2020 1-9 | 7.21% | 0.73 | 0.73 |
| | 2019 | 6.94% | 0.61 | 0.61 |
| | 2018 | 13.56% | 1.28 | 1.26 |
| | 2017 | 13.05% | 0.82 | 0.82 |

1

1

2

3

4

2019 5

2

1

2

3

4

5
2020 1

3
1

2

4

5

15%

2020 9

13%

13%

6

7

1

2

3

85%

4

5

6

7

AA

AA

/

8

| | | | |
|--|-------|-------|-------|
| | | | |
| | 3,000 | 3,000 | |
| | 100 | / | |
| | | | |
| | 30.00 | 30.00 | |
| | 6 | | |
| | 30.00 | | 30.00 |
| | | 30% | |
| | 9.00 | | |

2020 11 30
0.04%

254,779

443,0250

0.06%



1

2

1

2

3

4

2020

2020 12 2

2020

2020

2020 12 2

2020

3-3-17

| | |
|---|---|
| | |
| | 2 |
| 1 | |
| 2 | |
| 3 | |
| 4 | |
| 5 | |
| 6 | |
| | |
| | |
| | |



(本页无正文,为《国泰君安证券股份有限公司关于中际旭创股份有限公司向不特定对象发行可转换公司债券之上市保荐书》的签字盖章页)

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张跃骞

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尉欣

张贵阳

内核负责人: 刘益勇

刘益勇

保荐业务负责人: 谢乐斌

谢乐斌

保荐机构董事长/法定代表人: 贺青

贺青



国泰君安证券股份有限公司

2020年12月16日